

## Collin Fischer, Broker Associate, BARBERMurphy Group, Shiloh



Fischer

Eight years of commercial real estate experience with BARBERMurphy Group has given broker associate Collin Fischer widespread knowledge of the Southwestern Illinois market. He specializes in retail, office and investment properties in both St. Clair and Madison counties.

According to Fischer, there has been an influx of investment sales throughout the brokerage in recent months. These sales stem from the many lucrative opportunities on the market right now, many of which are being snapped up by new clients who are delving into commercial real estate investments for the first time.

Fischer says he works to find the right deal for the right client and to be a resource on pricing and market values and believes in giving his clients exposure to the full inventory of listings on the market - no matter which company owns the listing. In Fischer's experience, a client needs to see every property available within his or her specifications in order to arrive at the most educated decision. Fischer says he also strives to establish a comfort level with clients so they are able to come to him with any questions that arise.

A recent deal BARBERMurphy Group brokered is the new Kroger grocery store at the corner of N. Belt West and 17th Street in Belleville, set to open this year. On the investment side, Fischer recently closed on a single-tenant, net leased property on N. Illinois St. in Fairview Heights; it is an urgent care facility that is home to Express Medical Care.

Fischer is currently marketing a 172-acre site on S. Formosa and Collinsville Roads in Troy with a 3,500-foot frontage on Interstates 55/70; it is ideal for a retail project, he says. The broker associate is also expanding his reach further into Madison County, where he says the office and retail markets have great potential.

In Edwardsville, BARBERMurphy Group also has leasing opportunities available in the downtown area.

As BARBERMurphy Group continues to stay busy with investment sales rising, the firm is looking to add qualified brokers and agents for specific markets, Fischer says.