

Industry Leaders – Commercial Real Estate Agencies

(Ranked by Number of Square Feet Transacted in Southwestern Illinois 2008)*

Agency	Managing Broker	Illinois Licensed Agents	Acres Transacted in 2008	SF Transacted in 2008	Dollar Amount of transactions in 2008
BARBERMurphy Group Inc. 221 West Pointe Dr., Ste. 7 Swansea, IL 62226 618-277-4400 <i>www.barbermurphy.com</i>	Wayne Barber Jr.	12	650	2,750,000	Not Available
CB Richard Ellis 8235 Forsyth, Ste. 1000 St. Louis, MO 63105 314-655-6000 <i>www.cbre.com</i>	Peter Krombach	18	NA	2,274,000	\$42,000,000
Johnson Properties Inc. 303 Fountains Parkway, Ste. 303 Fairview Heights, IL 22208 618-222-1212 <i>www.jpisites.com</i>	Terry Johnson	13	356	249,000	\$30,370,000
Terra Properties Inc. 110 Executive Dr. Highland, IL 62249 618-654-7033 <i>www.terra-properties.com</i>	Rob Bowman	2	72	152,000	\$19,600,000
Grubb & Ellis Gundaker Commercial 7777 Bonhomme, Ste. 1310 St. Louis, MO 63105 314-719-2000 <i>www.gundakercommercial.com</i>	Mike Hejna	15	88	81,000	\$6,800,000
Kunkel Commercial Group Inc. 784 Wall Street, Ste. 100-A O'Fallon, IL 62269 618-632-8200 <i>www.kunkelcommercial.com</i>	Dave Kunkel	8	10	77,600	\$9,300,000

* Data was provided by respondents in an informal survey conducted by the IBJ staff in March 2009 and has not been verified by the Illinois Business Journal.